

# higher performance

**Interim Report 2005** 

# corporate profile

Techtronic Industries Co. Ltd. (TTI or the Group) is a world-class supplier of superior home improvement and construction tools with a powerful portfolio of trusted brands and a strong commitment to innovation and quality. TTI's portfolio includes a full line of power equipment products, floor care appliances, laser and electronic products. Our brands include Milwaukee<sup>®</sup>, AEG<sup>®</sup> and Ryobi<sup>®</sup> power tools and accessories, Ryobi<sup>®</sup> and Homelite<sup>®</sup> outdoor power equipment and Royal<sup>®</sup>, Dirt Devil<sup>®</sup>, Regina<sup>®</sup> and Vax<sup>®</sup> floor care appliances.

In addition to our powerful brand offering, TTI is the preferred partner to many leading OEM brands and private label retail brands in North America and Europe.

Our products are sold through home centers, major retailers, full-line tool distributors, and other channels in North America, Europe and Australasia. With fast-expanding operations in these markets, the Group recorded 2004 sales of more than HK\$16.30 billion, delivering another record year with double-digit growth.

TTI is listed on The Stock Exchange of Hong Kong (HKEx: 669) and maintains a Level 1 American Depositary Receipt (ADR) program (ADR: TTNDY). Headquartered in Hong Kong, the Group employs more than 24,000 people worldwide.

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# financial highlights

for the six months period ended 30th June, 2005

		2005		2004	2005	2004	Changes
		HK\$ m		HK\$ m	US\$ m	US\$ m	%
Results							
Turnover	:	0,217		6,724	1,310	862	+52.0%
Profit attributable to shareholders of the Company		456		299	59	38	+52.7%
Earnings per share, basic (HK / US cents)		33.65		22.49	4.31	2.88	+49.6%
Interim dividend per share (HK / US cents)		6.00		4.50	0.769	0.577	+33.3%
Financial Position							
Shareholders' fund		3,764		3,454*	483	443*	+9.0%
Book value per share (HK\$ / US\$)		2.77		2.55*	0.36	0.33*	+8.6%
Turnover by Principal Activity							
Power equipment products	7,889	78%	4,712	70%	1,011	604	+67.4%
Floor care appliances	1,980	19%	1,717	26%	254	220	+15.3%
Laser and electronic products	348	3%	295	4%	45	38	+18.0%
Turnover by Geographical Market Location							
North America	7,616	74%	5,259	78%	976	674	+44.8%
Europe and other countries	2,601	26%	1,465	22%	334	188	+77.6%

\* as at 31st December, 2004 - as restated

# management's discussion and analysis

TTI's four-tiered strategic approach continues to deliver record performance (leading brands, exceed industry growth, commitment to innovation and unmatched operational efficiency). Total Group turnover for the six months period under review was HK\$10,217 million, an increase of 52.0% over the same period of 2004. Profit rose by 52.7% to HK\$456 million. Earnings per share grew 49.6% to HK33.65 cents. The Directors recommend an interim dividend of HK6.00 cents, as compared with HK4.50 cents at the interim of 2004, an increase of 33.3%.

Each business segment exhibited robust growth in turnover and profitability through well received new product introductions, additional placements in key channels and dedicated cost reduction efforts.

In January, we completed the acquisition of the Milwaukee<sup>®</sup> and AEG<sup>®</sup> professional power tool and accessories and DreBo<sup>®</sup> carbide drill bit businesses. The integration of the newly acquired businesses has been smooth. We are building on these acquired brands and their superior technology platforms by combining the Group's design and engineering resources. In addition, we have the most powerful field sales team in the power tool industry with TTI's best-in-industry Home Center sales force and Milwaukee<sup>®</sup>'s and AEG<sup>®</sup>'s best-in-industry Industrial/Contractor sales force.

During the period under review, we had several key product launches. Every brand has delivered growth in competitive markets. Our robust marketing programs successfully portray the high quality of the product lines and are designed to trigger value-driven purchases. We remain competitive by leveraging our unique economies of scale and other operational efficiencies, which contribute to sustaining our margins despite pressure from rising raw material prices.

## **Business Review**

#### **Power Equipment Products**

The Power Equipment Products division delivered robust turnover growth of 67.4% over the same period of 2004 to HK\$7,889 million, accounting for 77.2% of Group turnover. The strong growth was attributed to the double-digit growth of existing business and first six months' contribution from the recent acquisition.

Our leading position in North America is further strengthened with key innovative product launches for both professional and consumer markets. Targeting the professional / industrial users, sales of the V28<sup>™</sup> cordless power tool line with lithium-ion technology by Milwaukee<sup>®</sup> has exceeded expectations and has been recognized by a number of trade magazines as taking the tool industry to new levels. This new product line is a primary example of how innovation can positively impact an entire market. Since its initial launch in April this year, we have seen very strong demand and we expect tremendous growth potential from this technology platform.

RIDGID<sup>®</sup> also continued to build strength and capture market share in the professional segment of the building industry with its new line of pneumatic fastening tools, exclusively featuring high performance FastenEdge Technology<sup>™</sup>. A well-executed marketing event at the National Homebuilder's Show in January and an aggressive public relations campaign have kept the RIDGID<sup>®</sup> brand in front of the customer base.

Our consumer line, under the Ryobi<sup>®</sup> brand, continued its success. The introduction of the One+ System<sup>™</sup>, a revolutionary marketing concept, was well received by the end users. We successfully added new tools to the line during the first half, supported by robust advertising in trade magazines, The Home Depot circulars and a national TV campaign tied to highly visible instore displays.

Outside of North America, our power tool business continued its positive momentum. Ryobi<sup>®</sup> delivered double digit growth powered by new products and geographic expansion. The AEG<sup>®</sup> and DreBo<sup>®</sup> businesses performed according to plan with a focus on leveraging product development and marketing synergies with the TTI Group.

The outdoor power equipment division also delivered excellent growth in the first half of the year. We continued to capitalize on the already strong position of Ryobi<sup>®</sup> and introduced a number of new products. The innovative design and function of the new gas-powered pressure washer, under the Ryobi<sup>®</sup> brand, was one of several new product introductions based on specific customer research. Homelite<sup>®</sup> continues to be a brand of choice adding to the growth of this division. We also enjoyed strong growth in Europe for the outdoor products, thanks to continuous introduction of new products.

#### **Floor Care Appliances**

Turnover in the Floor Care Appliances division increased 15.3% over the same period of 2004, to HK\$1,980 million, accounting for 19.4% of Group turnover.

A strengthened North American management team is launching new marketing campaigns that highlight product innovations and cleaning solutions in response to customer needs. The Dirt Devil<sup>®</sup> brand remained a consumer favorite exhibiting strong growth across all markets. A wide range of new products has been introduced, including the new Dynamite<sup>®</sup> line of vacuums and the trendy Broom Vac<sup>™</sup>. We continued to build on our strong relationship with the key retailers, providing them with well-received products and efficient sales support. Dirt Devil<sup>®</sup> in Europe also recorded double-digit growth for the first half on aggressive advertising and new products.

Royal is celebrating its 100 year anniversary of the company with an innovative promotion campaign featuring a unique line of products, creative merchandising and packaging, and end-user promotions.

In the UK, Vax<sup>®</sup> is the fastest growing floor care brand and has captured market gains with its robust new product introductions such as the innovative upright carpet washers and easy-to-use bagless vacuums. Strong relationships with customers, energetic marketing campaigns and an array of new products promise continued growth.

Our OEM business delivered positive results as new products launched in late 2004 had exceptional end-user acceptance. Strategic investment continues in product development capabilities to support our OEM customer demand for new products. As planned, there are relentless efforts to improve product performance, increase manufacturing efficiencies and drive cost containment programs.

#### Laser and Electronic Products

Turnover for the Laser and Electronic Products division climbed 18.0% over the same period of 2004 to HK\$348 million, accounting for 3.4% of Group turnover. The double-digit growth in sales and profits was the result of major new product introductions in key markets and aggressive productivity measures taken to contain costs. The product innovation and enhanced productivity helped strengthen the strategic alliance with our key ODM partners as we provided them continued product advantage at competitive costs.

## Outlook

TTI is well positioned for excellent growth going into the second half of 2005. Continued investment in innovation has added depth and breadth to our already leading brands. The Group's core strategies (leading brands, exceed industry growth, commitment to innovation and unmatched operational efficiency) are sound and are delivering significantly higher performance in all areas of the business.

Strong sales momentum of the Power Equipment Products division will continue as many of the successful product introductions such as the V28<sup>™</sup> from Milwaukee<sup>®</sup>, the continued expansion of the One+ System<sup>™</sup> and RIDGID<sup>®</sup> pneumatic fastening tools will hit their full stride in the second half of the year. All of these product lines are experiencing tremendous market acceptance and are continuing to expand the number of products within each line, all indicators of strong future growth. In addition, the success of the One+ System<sup>™</sup> will be expanded to the key markets in Europe with placements in key retail channels and heavy marketing programs to support the volume of products hitting the stores. AEG<sup>®</sup> will benefit from new products and OEM customer programs to be launched in the second half.

In outdoor power equipment, under the Ryobi<sup>®</sup> and Homelite<sup>®</sup> brands, new products such as a log splitter, gas powered pressure washer and blowers will continue to drive strong performance through the second half of the year. All markets will benefit from the new product launches.

The Floor Care Appliances division is poised for market share gains across all geographic markets with a number of new product launches. A major opportunity for business expansion in the second half of the year will be the introduction of the Vax<sup>®</sup> brand in the US market with a new generation of Vax<sup>®</sup> vacuum cleaners, in collaboration with major national retailers. This unique and premium "cutting edge" product line will feature a philosophy called Next Clean, which combines effectiveness with user-focused engineering, to deliver superior cleaning with less strain and less bending by the user.

The Laser and Electronic Products division will continue to expand its business with its powerful array of new products. A range of electronic hand tools, solar lights and electronic infant care products to be launched in the second half of the year is expected to deliver excellent future growth. The innovative AIRgrip<sup>®</sup> laser technology platform is being expanded in the second half and will be supported by substantial marketing programs. In addition, we will continue to expand our presence in Europe where significant potential remains untapped.

TTI has every reason to believe we will stay on course for record performance. Even though raw material cost trends remain uncertain and consumers are more demanding, our leading brands have delivered what they take to win in the marketplace: a flow of highly innovative and quality products, a dedication to cost rationalization and earning the trust and respect of all of our partners in every industry. The on-going integration of the Milwaukee<sup>®</sup>, AEG<sup>®</sup> and DreBo<sup>®</sup> is positioning the Group to leverage marketing and operational synergies, generating opportunities for significant growth and efficiency gains.

# financial review

## **Acquisition**

The Group completed the purchase from Atlas Copco AB ("ATCO") all of ATCO's electric power tools and accessories business ("the Business") conducted under the brand names "Milwaukee<sup>®</sup>" and "AEG<sup>®</sup>" as well as "DreBo<sup>®</sup>" accessories businesses, ("the Sold Companies"), with unanimous approval by all the shareholders present in person or by proxy at the Company's Extraordinary General Meeting on 3rd January, 2005.

The purchase price for the Business, which was paid in cash at the closing of the transaction, was US\$627 million (approximately HK\$4,887 million), consisting of the pre-adjustment purchase price of US\$713 million (approximately HK\$5,560 million), reduced by an agreed pre-closing adjustment of US\$86 million (approximately HK\$672 million) in respect of a portion of the accrued and unfunded post-retirement liabilities of certain of the Sold Companies and adjustments with respect to related deferred asset accounts and to certain accruals. The purchase price was calculated on the basis of the Sold Companies having no indebtedness or cash and their net tangible assets (excluding, among other things, cash and amounts in respect of pre-agreed adjustments) being US\$285 million (approximately HK\$2,223 million). The parties are in the process of finalizing the closing statements for the Business and if the net tangible assets of the Business as shown in such agreed closing statements are less than US\$285 million (approximately HK\$2,223 million), the purchase price will be reduced by the amount of the shortfall. If the net tangible assets of the Business as shown in such agreed closing statements are greater than US\$285 million (approximately HK\$2,223 million), the purchase price will be increased by the amount of such excess.

The final accounting of purchase price will be determined after the procedures stipulated in the Sales and Purchase Agreement have been completed.

The acquisition strengthens the Group's brand profile, product offerings and distribution network in the global power tool industry, particularly in the US and European markets.

The Group has moved forward with its integration plans to reap the synergistic benefits in engineering, manufacturing and the supply chain for our operations. Leveraging the strengths of the combined business, the Group will be able to compete more effectively in the global power tool industry and to further enhance its leadership position.

## **Results Analysis**

The Group reported a turnover growth of 52.0% for the period under review to HK\$10,217 million, contributed by strong organic growth of all business units and the newly acquired business completed on 3rd January, 2005. Profit attributable to shareholders of the Company for the period increased by 52.7% to HK\$456 million from HK\$299 million. Profit margin improved to 4.47%, despite higher administrative and financing expenses and effective tax rate from acquisition. Earnings per share increased by 49.6% from HK22.49 cents to HK33.65 cents.

Gross margin continued to improve from 29.8% to 31.0% as a result of a more favorable product portfolio from current and newly acquired business and continuous cost improvement programs adopted by all operations, offsetting higher raw material prices.

The Group's EBITDA (earnings before interest, tax, depreciation and amortization) for the period under review increased by 68.2% to HK\$939 million from HK\$558 million. EBITDA margin improved from 8.3% to 9.2%.

Selling, distribution, advertising and warranty expenses efficiency improved from 10.3% to turnover reported last year to 9.9% for the period under review. The Group had already identified various cost improvement opportunities through integration and consolidation with the newly acquired operations to further rationalize the cost structure and improve efficiencies.

The Group continued to invest in the design and development of innovative high quality products. For the current period under review, the Group spent HK\$252 million or 2.5% of Group turnover, as compared to HK\$165 million or 2.5% of Group turnover same period last year.

Following the completion of the acquisition, the Group's own and licensed brand business expanded to 81.5% of Group turnover (2004: 74.1%), an increase of 67.3%. North America remained to be the Group's major market with turnover growth of 44.8%, representing 74.5% of Group turnover (2004: 78.2%). The Group's business in Europe and other countries increased by 77.6%, accounting for 25.5% (2004: 21.8%) of Group turnover, in line with the Group's strategy to expand business beyond the North American market.

Effective tax rate increased from 11.9% to 16.4% as a result of the recent acquisition. The Group will continue to capitalize on its global operation for more effective tax planning.

## Liquidity and Financial Resources

The Group's working capital remained healthy. As at 30th June, 2005, net current assets was at HK\$2.43 billion as compared to HK\$2.15 billion same period last year.

Total inventory value, as a result of the acquisition completed at beginning of the year, increased to HK\$4.37 billion. Average inventory days improved by 4 days to 64 days as compared to same period last year with finished goods turnover days improved by 6 days to 43 days. Excluding the acquired inventory, the increase was in line with the organic growth of the Group.

Trade receivables increased by 3 days to 51 days when compared to same period last year. The increase was mainly due to different credit terms of the acquired business.

Trade and other payables were at 59 days, as compared to 53 days same period last year.

The Group continues to maintain a well balanced and carefully structured loan portfolio to support its long-term growth strategy and is also able to secure additional financing at favorable terms. Taking advantage of the low interest rate environment, the Group tapped into the capital market with two transactions in first quarter 2005 through its wholly owned entity in the United States. The Group placed US\$200 million fixed interest rate Notes in two tranches, of US\$150 million for 10 years at 5.44% per annum, and US\$50 million for 7 years at 5.17% per annum, with private investors in the United States. Another US\$200 million LIBOR-based floating rate transferable term loan was arranged through an elite group of financial institutions for a 3-year period extendable to 5 years. Both issues received overwhelming support and were successfully closed in March 2005. The proceeds were used to refinance existing bank borrowings.

The Group's net gearing, expressed as a percentage of total net borrowing to equity attributable to shareholders of the Company, was at 118.6% as a result of the Milwaukee<sup>®</sup>, AEG<sup>®</sup> and DreBo<sup>®</sup> acquisition, which was fully funded by internal resources and borrowings. In addition, the Group's working capital requirement is higher in the first half to prepare for the peak shipment period in the second half. With the Group's strong cash flow generating capability, the gearing ratio is expected to improve by end of the year.

Net interest expenses amounted to HK\$127 million, as compared to HK\$37 million same period last year as a result of additional borrowings and the effective interest expense, a non-cash item, on the liability component of the convertible bonds in accordance with HKAS 39. Interest coverage, expressed as a multiple of profit before interest and tax to total net interest remained at healthy level of 5.33 times (2004: 10.35 times).

The Group's major borrowings including the ones issued during the period are in US Dollars and HK Dollars. Other than the fixed interest rate Notes, all borrowings are either LIBOR or Hong Kong best lending rates based. As the Group's major revenues are in US Dollars, there is a natural hedge mechanism in place and currency exposure is relatively low. The current 2% appreciation of the RMB also has very little impact on our operation as our RMB cost base is relatively small. To enhance overall risk management for its expansion, the Group had already strengthened its treasury management capability and will closely monitor and manage its currency and interest rate exposure.

Capital expenditure for the period amounted to HK\$288 million with depreciation charges of HK\$245 million.

## **Capital Commitments and Contingent Liabilities**

Total capital commitments as at 30th June, 2005 amounted to HK\$243 million compared to HK\$154 million as at 31st December, 2004.

As at 30th June, 2005, there were no material contingent liabilities or off balance sheet obligations.

## Charges

None of the Group's assets are charged or subject to any encumbrance.

## **Human Resources**

The Group employed a total of 24,825 employees (2004: 16,294 employees) in Hong Kong and overseas. Total staff costs for the period under review amounted to HK\$1,091 million as compared to HK\$647 million same period last year. The increase was due to the expansion of the Group's operations.

The Group regards human capital as vital to the Group's continuous growth and profitability and remains committed to improve the quality, competence and skills of all employees. It provides job related training and leadership development programs throughout the organization.

The Group continues to offer competitive remuneration packages, discretionary share options and bonuses to eligible staff, based on the performance of the Group and the individual employee.

# interim dividend

The Directors recommend an interim dividend of HK6.00 cents per share (2004 interim dividend: HK4.50 cents). The interim dividend will be paid to shareholders listed on the register of members of the Company on 16th September, 2005. It is expected that the interim dividend will be paid on or about 30th September, 2005.

## **Closure of Register of Members**

The Register of Members of the Company will be closed from Monday, 12th September, 2005 to Friday, 16th September, 2005, both days inclusive. In order to qualify for the interim dividend, all transfers accompanied by the relevant share certificates must be lodged with the Company's Share Registrars, Secretaries Limited, at G/F, BEA Harbour View Centre, 56 Gloucester Road, Wanchai, Hong Kong not later than 4:00 p.m. on Friday, 9th September, 2005.

# condensed consolidated income statement (unaudited)

for the six months period ended 30th June, 2005

	Notes	<b>2005</b> HK\$'000	2004 HK\$'000	<b>2005</b> US\$'000 (Note 13)	2004 US\$'000 (Note 13)
Turnover	3	10,217,328	6,724,115	1,309,914	862,066
Cost of sales		(7,045,245)	(4,720,044)	(903,235)	(605,134)
Gross profit		3,172,083	2,004,071	406,679	256,932
Other operating income		15,092	14,074	1,935	1,804
Interest income		22,692	22,155	2,909	2,840
Selling, distribution, advertising and warranty expenses		(1,008,271)	(693,737)	(129,265)	(88,941)
Administrative expenses		(1,226,291)	(762,714)	(157,220)	(97,785)
Research and development costs		(251,880)	(164,759)	(32,292)	(21,123)
Profit from operations	4	723,425	419,090	92,746	53,727
Finance costs		(149,734)	(58,702)	(19,197)	(7,526)
Profit before share of results of associates and taxation		573,691	360,388	73,549	46,201
Share of results of associates		(2,999)	(626)	(384)	(80)
Profit before taxation		570,692	359,762	73,165	46,121
Taxation	5	(93,741)	(42,677)	(12,018)	(5,471)
Profit for the period		476,951	317,085	61,147	40,650
Attributable to:					
Shareholders of the Company		456,362	298,858	58,507	38,313
Minority interests		20,589	18,227	2,640	2,337
Profit for the period		476,951	317,085	61,147	40,650
Dividends		(169,651)	(118,444)	(21,750)	(15,185)
Earnings per share (HK / US cents) Basic	6	33.65	22.49	4.31	2.88
Diluted		31.89	21.78	4.09	2.79

## condensed consolidated balance sheet

as at 30th June, 2005

	Notes	30th June 2005	31st December 2004	30th June 2005	31st December 2004
		HK\$'000	HK\$'000	US\$'000	US\$'000
			(Audited		
		(Unaudited)	and restated)	(Note 13)	(Note 13
Assets					
Non-current assets Property, plant and equipment		1,746,805	879,846	223,949	112,801
Lease prepayment		69,309	4,772	8,886	612
Goodwill		4,060,924	653,504	520,631	83,783
Negative goodwill		_	(28,868)	_	(3,701
Intangible assets		473,522	232,881	60,708	29,857
Interests in associates		168,982	160,442	21,664	20,569
Investments in securities		-	27,193	-	3,486
Available-for-sale investments		23,259	_	2,982	_
Deferred tax assets		377,125	329,711	48,349	42,271
Other assets		1,195	1,195	153	153
		6,921,121	2,260,676	887,322	289,831
Current assets					
Inventories		4,372,339	2,787,059	560,556	357,315
Trade and other receivables	7	3,378,887	2,762,156	433,190	354,123
Deposits and prepayments		441,051	382,421	56,545	49,028
Bills receivable		359,074	256,836	46,035	32,928
Tax recoverable		31,453	872	4,032	112
Trade receivable from associates		1,276	1,247	164	160
Bank balances, deposits and cash		1,733,787	5,452,057	222,280	698,982
		10,317,867	11,642,648	1,322,802	1,492,648
Current liabilities Trade, bills and other payables	8	4,063,120	3,395,650	520,913	435,340
Warranty provision	0	261,258	241,375	33,495	30,946
Trade payable to an associate		29,228	21,593	3,747	2,768
Tax payable		129,119	105,092	16,554	13,473
Dividend payable		169,651		21,750	
Obligations under finance leases – due within one year		14,874	6,266	1,907	803
Discounted bills with recourse		2,477,588	3,208,964	317,639	411,406
Borrowings – due within one year		746,875	840,450	95,754	107,750
		7,891,713	7,819,390	1,011,759	1,002,486
Net current assets		2,426,154	3,823,258	311,043	490,162
Total assets less current liabilities		9,347,275	6,083,934	1,198,365	779,993

	Note	30th June	31st December	30th June	31st December
		2005	2004	2005	2004
		HK\$'000	HK\$'000	US\$'000	US\$'000
			(Audited		
		(Unaudited)	and restated)	(Note 13)	(Note 13)
Capital and Reserves					
Share capital	9	135,907	135,230	17,424	17,337
Reserves		3,627,990	3,318,586	465,122	425,461
Equity attributable to shareholders of the Company		3,763,897	3,453,816	482,546	442,798
Minority interests		101,147	82,032	12,968	10,517
Total Equity		3,865,044	3,535,848	495,514	453,315
Non-current Liabilities					
Obligations under finance leases – due after one year		139,641	8,989	17,903	1,152
Convertible bonds		1,064,664	1,051,257	136,495	134,777
Borrowings – due after one year		4,233,124	1,446,292	542,709	185,422
Deferred tax liabilities		44,802	41,548	5,744	5,327
		5,482,231	2,548,086	702,851	326,678
		9,347,275	6,083,934	1,198,365	779,993

# condensed consolidated cash flow statement (unaudited)

for the six months period ended 30th June, 2005

	<b>30th June</b> <b>2005</b> HK\$'000	30th June 2004 HK\$'000	<b>30th June</b> <b>2005</b> US\$'000 (Note 13)	30th June 2004 US\$'000 (Note 13)
Net cash used in operating activities	(359,419)	(490,549)	(46,080)	(62,891)
Net cash used in investing activities	(5,415,728)	(267,791)	(694,324)	(34,332)
Net cash from financing activities	2,028,835	151,482	260,108	19,421
Net decrease in cash and cash equivalents	(3,746,312)	(606,858)	(480,296)	(77,802)
Cash and cash equivalents at 1st January	5,314,518	2,444,098	681,349	313,346
Effect of foreign exchange rate changes	47,726	(5,789)	6,117	(743)
Cash and cash equivalents at 30th June	1,615,932	1,831,451	207,170	234,801
Analysis of the balances of cash and cash equivalents				
Represented by: Bank balances, deposits and cash	1,733,787	1,970,998	222,280	252,692
Bank overdrafts	(117,855)	(139,547)	(15,110)	(17,891)
	1,615,932	1,831,451	207,170	234,801

# condensed statement of changes in equity (unaudited)

for the six months period ended 30th June, 2005

		Attributable to shareholders of the Company							
	Share capital HK\$'000	Share premium HK\$'000	Convertible bonds- equity component HK\$'000	Translation reserve HK\$'000	Employee share-based compensation reserve HK\$'000	Retained profits HK\$'000	Total HK\$'000	Minority interests HK\$'000	Total HK\$'000
At 1st January, 2004	132,497	672,083	-	45,519	-	1,662,785	2,512,884	46,374	2,559,258
Exchange differences on translation of overseas operations not recognized in the income statement	_	_	_	(4,237)	) –	_	(4,237)	_	(4,237
Shares issued at a premium	1,166	57,603	_	_	-	_	58,769	_	58,769
Profit for the period	_	_	-	_	-	298,858	298,858	18,227	317,085
Final dividend – 2003	_	_	-	-	-	(118,444)	(118,444)	_	(118,444
At 30th June, 2004	133,663	729,686	-	41,282	-	1,843,199	2,747,830	64,601	2,812,431
At 31st December, 2004 – As previously reported	135,230	810.611	_	71.498	_	2.421.327	3.438.666	82,032	3,520,698
– Effects of changes in accounting policies			26,334			(11,184)	-,,	02,002	15,150
– As restated	135,230	810,611	26,334	71,498	_	2,410,143	3,453,816	82,032	3,535,848
At 31st December, 2004									
– As restated	135,230	810,611	26,334	71,498	_	2,410,143	3,453,816	82,032	3,535,848
- Effects of changes in accounting policies	_	_	_	_	_	28,868	28,868	_	28,868
At 1st January, 2005 – as restated	135,230	810,611	26,334	71,498	-	2,439,011	3,482,684	82,032	3,564,716
Exchange differences on translation of overseas operations not recognized in the income statement	_	_	_	(70,511)	) –	_	(70,511)	(1,474)	(71,985
Shares issued at a premium	677	61,012	-	-	-	-	61,689	-	61,689
Employee share option benefits	_	-	-	-	3,324	-	3,324	_	3,324
Profit for the period	_	-	-	-	-	456,362	456,362	20,589	476,951
Final dividend – 2004	_	-	-	-	-	(169,651)	(169,651)	-	(169,651
At 30th June, 2005	135,907	871,623	26,334	987	3,324	2,725,722	3,763,897	101,147	3,865,044

## notes to the financial statements (unaudited)

#### 1 Basis of Preparation

The condensed financial statements have been prepared in accordance with the applicable disclosure requirements of Appendix 16 to the Rules Governing the Listing of Securities on the Stock Exchange of Hong Kong Limited ("the Listing Rules") and with Hong Kong Accounting Standard 34 Interim Financial Reporting.

#### 2 Changes in Accounting Policies

The condensed financial statements have been prepared on the historical cost basis.

The accounting policies used in the condensed financial statements are consistent with those followed in the preparation of the Group's annual financial statements for the year ended 31st December, 2004 except as described below.

In the current period, the Group has applied, for the first time, a number of new Hong Kong Financial Reporting Standards (HKFRSs), Hong Kong Accounting Standards (HKASs) and Interpretations (hereinafter collectively referred to as "new HKFRSs") issued by the Hong Kong Institute of Certified Public Accountants that are effective for accounting periods beginning on or after 1st January, 2005. The application of the new HKFRSs has resulted in a change in the presentation of the income statement, balance sheet and the statement of changes in equity. In particular, the presentation of minority interests have been changed. The changes in presentation have been applied retrospectively. The adoption of the new HKFRSs has resulted in changes to the Group's accounting policies in the following areas that have an effect on how the results for the current or prior accounting periods are prepared and presented:

#### **Business Combinations**

In the current period, the Group has applied HKFRS 3, Business Combinations, which is effective for business combinations for which the agreement date is on or after 1st January, 2005. The principal effects of the application of HKFRS 3 to the Group are summarized below:

(i) Goodwill

In previous periods, goodwill arising on acquisitions was capitalized and amortized over its estimated useful life. The Group has applied the relevant transitional provisions in HKFRS 3. With respect to goodwill previously capitalized on the balance sheet, the Group has discontinued amortizing such goodwill from 1st January, 2005 onwards and goodwill will be tested for impairment at least annually. Goodwill arising on acquisitions after 1st January, 2005 is measured at cost less accumulated impairment losses (if any) after initial recognition. As a result of this change in accounting policy, no amortization of goodwill has been charged in the current period. Comparative figures for 2004 have not been restated.

(ii) Excess of the Group's interest in the net fair value of acquiree's identifiable assets, liabilities and contingent liabilities over cost (previously known as "negative goodwill")

In accordance with HKFRS 3, any excess of the Group's interest in the net fair value of acquiree's identifiable assets, liabilities and contingent liabilities over the cost of acquisition ("discount on acquisition") is recognized immediately in profit or loss in the period in which the acquisition takes place. In previous periods, negative goodwill arising on acquisitions was presented as a deduction from assets and released to income based on an analysis of the circumstances from which the balance resulted. In accordance with the relevant transitional provisions in HKFRS 3, the Group has derecognized all negative goodwill at 1st January, 2005, with a corresponding increase to retained earnings.

#### 2 Changes in Accounting Policies (continued)

#### **Share-based Payments**

In the current period, the Group has applied HKFRS 2 Share-based Payments which requires an expense to be recognized where the Group buys goods or obtains services in exchange for shares or rights over shares ("equity-settled transactions"), or in exchange for other assets equivalent in value to a given number of shares or rights over shares ("cash-settled transactions"). The principal impact of HKFRS 2 on the Group is in relation to the expensing of the fair value of directors' and employees' share options of the Company determined at the date of grant of the share options over the vesting period. Prior to the application of HKFRS 2, the Group did not recognize the financial effect of these share options until they were exercised. The Group has applied HKFRS 2 to share options granted on or after 1st January, 2005. In relation to share options granted before 1st January, 2005, the Group has not applied HKFRS 2 to share options granted on or before 7th November, 2002 and share options that were granted after 7th November, 2002 had vested before 1st January, 2005 in accordance with the relevant transitional provisions.

#### **Financial Instruments**

In the current period, the Group has applied HKAS 32 Financial Instruments: Disclosure and Presentation and HKAS 39 Financial Instruments: Recognition and Measurement. HKAS 32 requires retrospective application. HKAS 39, which is effective for annual periods beginning on or after 1st January, 2005, generally does not permit to recognize, derecognize or measure financial assets and liabilities on a retrospective basis. The principal effects resulting from the implementation of HKAS 32 and HKAS 39 are summarized below:

(i) Classification and measurement of financial assets and financial liabilities

The Group has applied the relevant transitional provisions in HKAS 39 with respect to classification and measurement of financial assets and financial liabilities that are within the scope of HKAS 39.

On 1st January, 2005, investments securities which are unlisted equity in nature have been reclassified as available-for-sale investments. Available-for-sale investments are stated at cost as their fair value cannot be reliably measured. If there is objective evidence that an individual investment has been impaired, such impairment would be recognized in the income statement.

(ii) Derecognition

HKAS 39 provides more rigorous criteria for the derecognition of financial assets than the criteria applied in previous periods. Under HKAS 39, a financial asset is derecognized, when and only when, either the contractual rights to the asset's cash flows expire, or the asset is transferred and the transfer qualifies for derecognition in accordance with HKAS 39. The decision as to whether a transfer qualifies for derecognition is made by applying a combination of risks and rewards and control tests. The Group has applied the relevant transitional provisions and applied the revised accounting policy prospectively for transfers of financial assets on or after 1st January, 2005. As a result, the Group's bills receivables with full recourse which were derecognized prior to 1st January, 2005 have not been restated. As at 30th June, 2005, the Group's bills receivables with full recourse have not been derecognized. Instead, the related borrowings of HK\$159,341,000 have been recognized on the balance sheet date. This change has had no material effect on the results for the current period.

(iii) Convertible bonds

HKAS 32 requires an issuer of a compound financial instrument (that contains both financial liability and equity components) to separate the compound financial instrument into its liability and equity components on its initial recognition and to account for these components separately. In subsequent periods, the liability component is carried at amortized cost using the effective interest method. The principle impact of HKAS 32 on the Group is in relation to convertible bonds issued by the Company that contain both liability and equity components. Previously, convertible bonds were classified as liabilities on the balance sheet. Because HKAS 32 requires retrospective application, comparative figures have been restated. Comparative profit for 2004 has been restated in order to reflect the increase in effective interest on the liability component (see Note 2(a) and 2(b) for the financial impact).

#### 2 Changes in Accounting Policies (continued)

#### Lease Prepayments

In previous periods, owner-occupied leasehold land and buildings were included in property, plant and equipment and measured using the cost model. In the current period, the Group has applied HKAS 17 Leases. Under HKAS 17, the land and buildings elements of a lease of land and buildings are considered separately for the purposes of lease classification, unless the lease payments cannot be allocated reliably between the land and buildings elements, in which case, the entire lease is generally treated as a finance lease. To the extent that the allocation of the lease payments between the land and buildings elements can be made reliably, the leasehold interests in land are reclassified to prepaid lease payments under operating leases, which are carried at cost and amortized over the lease term on a straight-line basis. This change in accounting policy has been applied retrospectively (see Note 2(a) and 2(b) for the financial impact).

(a) The effect of changes in the above accounting policies on the consolidated income statement are as follows:

		Effect of adopting				
	HKAS 17 HK\$'000	HKAS 32 & HKAS 39 HK\$'000	HKFRS 2 HK\$'000	HKFRS 3 HK\$'000	Total effect on adoption of HKFRSs and HKASs HK\$'000	
For the six months period ended 30th June, 2005 (u	naudited)					
Increase/(decrease) in profit						
Increase in employee share option benefits	_	_	(3,324)	_	(3,324)	
Decrease in depreciation	425	_	_	_	425	
Increase in amortization of lease prepayment	(425)	_	_	_	(425)	
Increase in finance costs	_	(11,184)	_	_	(11,184)	
Total decrease in profit	_	(11,184)	(3,324)	_	(14,508)	
Decrease in basic earnings per share (HK cents)	_	(0.82)	(0.25)	_	(1.07)	
	HK\$'000	HK\$'000	HK\$'000	HK\$'000	HK\$'000	
For the six months period ended 30th June, 2004 (u	naudited)					
Increase/(decrease) in profit						
Decrease in depreciation	64	_	_	_	64	
Increase in amortization of lease prepayment	(64)	_	-	_	(64)	
No change in profit	_	_	_	_	-	

## 2 Changes in Accounting Policies (continued)

(b) The effect of changes in the above accounting policies on the consolidated balance sheet are as follows:

	HKAS 17 HK\$'000	HKAS 32 & HKAS 39 HK\$'000	HKFRS 2 HK\$'000	HKFRS 3 HK\$'000	Total effect on adoption of HKFRSs and HKASs HK\$'000
At 1st January, 2005 (audited and restated)					
Decrease in property, plant and equipment	(4,772)	_	_	_	(4,772)
Increase in lease prepayment	4,772	_	-	_	4,772
Decrease in investments in securities	_	(27,193)	-	_	(27,193)
Increase in available-for-sale investments	_	27,193	_	_	27,193
Derecognition of negative goodwill	_	_	_	(28,868)	(28,868)
Recognition of equity component of convertible bonds	_	26,334	_	_	26,334
Increase in deferred tax liabilities	_	5,586	_	_	5,586
Decrease in convertible bonds	_	(20,736)	_	_	(20,736)
Retained profits	_	(11,184)	_	28,868	17,684
	HK\$'000	HK\$'000	HK\$'000	HK\$'000	HK\$'000
At 30th June, 2005 (unaudited)					
Decrease in property, plant and equipment	(69,309)	_	-	_	(69,309)
Increase in lease prepayment	69,309	_	_	_	69,309
Decrease in investments in securities	_	(23,259)	-	_	(23,259)
Increase in available-for-sale investments	_	23,259	-	_	23,259
Derecognition of negative goodwill	_	_	_	(28,868)	(28,868)
Increase in bills receivable	_	159,341	_	_	159,341
Increase in discounted bills with recourse	-	159,341	_	-	159,341
Recognition of equity component of convertible bonds	_	26,334	_	_	26,334
Increase in deferred tax liabilities	_	5,586	_	_	5,586
Decrease in convertible bonds	_	(9,552)	_	_	(9,552)
Increase in employee share-based compensation reserve	_	_	3,324	_	3,324
Retained profits	_	(22,368)	(3,324)	28,868	3,176

#### 3 Segment Information

	Six months period ended 30th June					
	Turi	nover	Segment	results		
	<b>2005</b> HK\$'000	2004 HK\$'000	<b>2005</b> HK\$'000	2004 HK\$'000		
By principal activity:						
Manufacturing and trading of:						
Power equipment products	7,889,483	4,711,892	549,588	294,282		
Floor care appliances	1,979,827	1,717,292	103,514	80,457		
Laser and electronic products	348,018	294,931	70,323	59,379		
	10,217,328	6,724,115	723,425	434,118		
Amortization of goodwill			-	(17,180)		
Release of negative goodwill to income			_	2,152		
Profit from operations			723,425	419,090		
By geographical market location:						
North America	7,615,796	5,259,245	562,793	366,423		
Europe and other countries	2,601,532	1,464,870	160,632	67,695		
	10,217,328	6,724,115	723,425	434,118		
Amortization of goodwill			-	(17,180)		
Release of negative goodwill to income			-	2,152		
Profit from operations			723,425	419,090		

## 4 **Profit from Operations**

	Six months peri	od ended 30th June
	2005	2004
	HK\$'000	HK\$'000
		(As restated)
Profit from operations has been arrived at after charging (crediting):		
Depreciation and amortization of property, plant and equipment	244,969	160,682
Amortization of lease prepayment	425	64
Amortization of intangible assets	16,755	4,597
Amortization of goodwill	-	17,180
Release of negative goodwill to income	-	(2,152)
Staff costs	1,091,117	646,596

#### 5 Taxation

	Six months period	ended 30th June
	2005	2004
	HK\$'000	HK\$'000
he total tax charge comprises:		
Hong Kong Profits Tax calculated at 17.5% of the estimated assessable profit for the period	22,305	33,531
Overseas Tax	44,770	14,501
Deferred Tax	26,666	(5,355)
	93,741	42,677

Taxation arising in other jurisdictions is calculated at the rates prevailing in the relevant jurisdictions.

#### 6 Earnings Per Share

The calculation of the basic and diluted earnings per share attributable to the ordinary shareholders of the Company is based on the following data:

	Six months period ended 30th Ju		
	2005	2004	
	HK\$'000	HK\$'000	
Earnings for the purposes of basic and diluted earnings per share:			
Profit for the period attributable to shareholders of the Company	456,362	298,858	
Amortization of arrangement fees of convertible bonds	1,834	N/A	
Effective interest on convertible component of convertible bonds	9,227	N/A	
Earnings for the purpose of diluted earnings per share	467,423	298,858	
Weighted average number of ordinary shares for the			
purpose of basic earnings per share	1,356,152,770	1,328,955,297	
Effect of dilutive potential ordinary shares:			
Share options	43,505,459	43,371,852	
Convertible bonds	65,922,585	N/A	
Weighted average number of ordinary shares for the			
purpose of diluted earnings per share	1,465,580,814	1,372,327,149	

#### 7 Trade and Other Receivables

The Group has a policy of allowing credit periods ranging from 60 days to 120 days. The aging analysis of trade receivables is as follows:

	<b>30th June</b> <b>2005</b> HK\$'000	31st December 2004 НК\$'000
0 to 60 days	2,801,621	2,323,226
61 to 120 days	223,733	264,250
121 days or above	82,698	57,009
Total trade receivables	3,108,052	2,644,485
Other receivables	270,835	117,671
	3,378,887	2,762,156

## 8 Trade, Bills and Other Payables

The aging analysis of trade payables is as follows:

	<b>30th June</b> <b>2005</b> HK\$'000	31st December 2004 HK\$'000
		(As restated)
0 to 60 days	1,695,467	1,487,387
61 to 120 days	56,330	211,234
121 days or above	10,766	17,907
Total trade payables	1,762,563	1,716,528
Bills payables	335,820	510,144
Other payables	1,964,737	1,168,978
	4,063,120	3,395,650

#### 9 Share Capital

	Number	of shares	Share ca	apital
	30th June 2005	31st December 2004	<b>30th June</b> <b>2005</b> HK\$'000	31st December 2004 нк\$'000
Ordinary shares				
Authorized:				
At 1st January of HK\$0.10 each (2004: HK\$0.20 each)	2,400,000,000	800,000,000	240,000	160,000
Increased in authorized share capital	_	400,000,000	_	80,000
Subdivision of one share of HK\$0.20 each into two shares of HK\$0.10 each	_	1,200,000,000	_	_
Shares of HK\$0.10 each	2,400,000,000	2,400,000,000	240,000	240,000
Issued and fully paid: At 1st January of HK\$0.10 each (2004: HK\$0.20 each)	1,352,304,652	662,486,826	135,230	132,497
Issued on exercise of share options	6,761,000	24,336,000	677	2,733
Subdivision of one share of HK\$0.20 each into two shares of HK\$0.10 each	_	665,481,826	_	_
Shares of HK\$0.10 each	1,359,065,652	1,352,304,652	135,907	135,230

On 28th May, 2004, ordinary resolutions were passed by the shareholders of the Company to approve the increase (the "Increase") in the authorized share capital of the Company to HK\$240,000,000 and the subdivision (the "Subdivision") of each issued and unissued shares of HK\$0.20 each in the authorized share capital into two ordinary shares of HK\$0.10 each. The Increase and the Subdivision became effective on 28th and 31st May, 2004 respectively.

The shares issued during the period rank pari passu in all respects with the existing shares.

#### 10 Capital Commitments

	30th June 2005	31st December 2004
	HK\$'000	HK\$'000
Capital expenditure contracted for but not provided in the financial statements in respect of the purchase		
of property, plant and equipment and licence	177,052	151,762
Capital expenditure authorized but not contracted for in the financial statements in respect of the purchase		
of property, plant and equipment	66,273	2,067

#### 11 Contingent Liabilities

	30th June	31st December
	2005	2004
	HK\$'000	HK\$'000
Guarantees given to banks in respect of credit facilities utilized by associates	24,570	24,455
Bills discounted with recourse	-	207,338
	24,570	231,793

#### 12 Acquisition of Subsidiaries

The Group completed the purchase from Atlas Copco AB ("ATCO") all of ATCO's electric power tools and accessories business ("the Business") conducted under the brand names "Milwaukee<sup>®</sup>" and "AEG<sup>®</sup>" as well as "DreBo<sup>®</sup>" accessories businesses, ("the Sold Companies"), with unanimous approval by all the shareholders present in person or by proxy at the Company's Extraordinary General Meeting on 3rd January, 2005.

The purchase price for the Business, which was paid in cash at the closing of the transaction, was US\$627 million (approximately HK\$4,887 million), consisting of the pre-adjustment purchase price of US\$713 million (approximately HK\$5,560 million), reduced by an agreed pre-closing adjustment of US\$86 million (approximately HK\$672 million) in respect of a portion of the accrued and unfunded post-retirement liabilities of certain of the Sold Companies and adjustments with respect to related deferred asset accounts and to certain accruals. The purchase price was calculated on the basis of the Sold Companies having no indebtedness or cash and their net tangible assets (excluding, among other things, cash and amounts in respect of pre-agreed adjustments) being US\$285 million (approximately HK\$2,223 million). The parties are in the process of finalizing the closing statements for the Business and if the net tangible assets of the Business as shown in such agreed closing statements are less than US\$285 million (approximately HK\$2,223 million), the purchase price will be reduced by the amount of the shortfall. If the net tangible assets of the Business as shown in such agreed closing statements are less than US\$285 million, the purchase price will be increased by the amount of such excess. Details of the acquisition are set out in the circular issued by the Company dated 23rd November, 2004.

The final accounting of purchase price will be determined after the procedures stipulated in Sales and Purchase Agreement have been completed.

The preliminary effect of the acquisition is summarized as follows:

	HK\$'000
Net assets acquired	1,869,930
Goodwill arising on the acquisition	3,407,420
Satisfied by cash consideration	5,277,350
Net cash outflow arising on the acquisition	
Cash consideration	(5,277,350)
Bank balances and cash acquired	212,137
	(5,065,213)

#### 13 US Dollar Equivalents

These are shown for reference only and have been arrived at based on the fixed exchange rate of HK\$7.8 to US\$1.0.

#### 14 Comparative Figures

Certain comparative figures have been reclassified to conform with the current period's presentation of the financial statements.

## corporate governance and other information

## **Directors' and Chief Executive's Interests in Shares**

As at 30th June, 2005, the interests and short positions of the directors and the chief executive of the Company in the shares, underlying shares and debentures of the Company or any of its associated corporations (within the meaning of Part XV of the Securities and Futures Ordinance ("SFO")) which have been notified to the Company pursuant to Divisions 7 and 8 of Part XV of the SFO (including interests and short positions which any such director or chief executive was taken or deemed to have under such provisions of the SFO) or as recorded in the register required to be kept under section 352 of the SFO or otherwise notified to the Company and The Stock Exchange of Hong Kong Limited pursuant to the Model Code for Securities Transactions by Directors of Listed Issuers, were as follows:

Name of directors	Name of company / associated corporation	Capacity / Nature of interests	Interests in shares (other than pursuant to equity derivatives) <sup>(1)</sup>	Interests in underlying shares pursuant to equity derivatives <sup>(1)</sup>	Total interests in shares / underlying shares	Approximate aggregate percentage of interests
Mr Horst Julius Pudwill	The Company	Beneficial owner	76,554,000	26,688,000	326,661,794	24.04%
	The Company	Interest of spouse	760,000	_	_	-
	The Company	Interest of controlled corporation	222,659,794 <sup>(2)</sup>	_	_	-
Mr Roy Chi Ping Chung, JP	The Company	Beneficial owner	113,541,948	13,824,000	164,576,978	12.11%
	The Company	Interest of spouse	136,000	_	_	-
	The Company	Interest of controlled corporation	37,075,030 <sup>(3)</sup>	_	_	_
Mr Kin Wah Chan	The Company	Beneficial owner	730,000	2,000,000	2,730,000	0.20%
Mr Chi Chung Chan	The Company	Beneficial owner	200,000	3,000,000	3,200,000	0.24%
Dr Akio Urakami	The Company	Beneficial owner	1,150,000	300,000	1,450,000	0.11%
Mr Vincent Ting Kau Cheung	The Company	Beneficial owner	1,920,000	800,000	2,720,000	0.20%
Mr Joel Arthur Schleicher	The Company	Beneficial owner	200,000	500,000	700,000	0.05%
Mr Christopher Patrick Langley	The Company	Beneficial owner	400,000	300,000	700,000	0.05%
Mr Manfred Kuhlmann	The Company	Beneficial owner	_	100,000	100,000	0.01%

Notes:

(1) Interests in shares and underlying shares stated above represent long positions.

The equity derivatives are physically settled and unlisted.

The interests of the directors of the Company in the underlying shares pursuant to equity derivatives represent options granted to them pursuant to the share option schemes adopted by the Company.

(2) These shares were held by the following companies in which Mr Horst Julius Pudwill has a beneficial interest:

	No. of shares
Sunning Inc.	185,584,764
Cordless Industries Company Limited*	37,075,030
	222,659,794

(3) These shares were held by Cordless Industries Company Limited\* in which Mr Roy Chi Ping Chung, JP has a beneficial interest.

\* Cordless Industries Company Limited is owned as to 70% by Mr Horst Julius Pudwill and as to 30% by Mr Roy Chi Ping Chung, JP.

Save as disclosed above, none of the directors and the chief executive of the Company was interested or had any short position in any shares, underlying shares and debentures of the Company and its associated corporations (within the meaning of Part XV of the SFO) as at 30th June, 2005.

## **Share Options**

The following table discloses movements in the Company's share options during the six months period ended 30th June, 2005:

Name of directors	Date of share options granted	Share option scheme category <sup>(1)</sup>	Outstanding at beginning of the period	Granted during the period <sup>(2)</sup>	Exercised during the period <sup>(3)</sup>	Outstanding at end of the period	Subscription price HK\$	Exercise period
Mr Horst Julius Pudwill	28.6.2002 19.9.2003 25.2.2004	C C C	25,728,000 560,000 400,000			25,728,000 560,000 400,000	3.600 8.685 12.170	28.6.2002 - 27.6.2007 19.9.2003 - 18.9.2008 25.2.2004 - 24.2.2009
Mr Roy Chi Ping Chung, JP	28.6.2002 19.9.2003 25.2.2004	C C C	12,864,000 560,000 400,000		- -	12,864,000 560,000 400,000	3.600 8.685 12.170	28.6.2002 - 27.6.2007 19.9.2003 - 18.9.2008 25.2.2004 - 24.2.2009
Mr Kin Wah Chan	25.2.2004 1.3.2004	C C	1,000,000 1,000,000	-	-	1,000,000 1,000,000	12.170 12.525	25.2.2004 - 24.2.2009 1.3.2004 - 28.2.2009
Mr Chi Chung Chan	17.7.2003 19.9.2003 25.2.2004 1.3.2004	C C C C	1,000,000 500,000 1,000,000 500,000		- - -	1,000,000 500,000 1,000,000 500,000	7.625 8.685 12.170 12.525	17.7.2003 - 16.7.2008 19.9.2003 - 18.9.2008 25.2.2004 - 24.2.2009 1.3.2004 - 28.2.2009
Dr Akio Urakami	25.2.2004	С	300,000	_	_	300,000	12.170	25.2.2004 - 24.2.2009
Mr Vincent Ting Kau Cheung	30.4.2002 17.7.2003 25.2.2004	C C C	400,000 300,000 100,000	- - -	- - -	400,000 300,000 100,000	3.200 7.625 12.170	30.4.2002 - 29.4.2007 17.7.2003 - 16.7.2008 25.2.2004 - 24.2.2009
Mr Joel Arthur Schleicher	30.4.2002 17.7.2003 25.2.2004	C C C	200,000 200,000 100,000	- - -	- - -	200,000 200,000 100,000	3.200 7.625 12.170	30.4.2002 - 29.4.2007 17.7.2003 - 16.7.2008 25.2.2004 - 24.2.2009
Mr Christopher Patrick Langley	17.7.2003 25.2.2004	C C	200,000 100,000	_	_	200,000 100,000	7.625 12.170	17.7.2003 - 16.7.2008 25.2.2004 - 24.2.2009
Mr Manfred Kuhlmann	7.2.2005	С	-	100,000	-	100,000	17.750	7.2.2005 - 6.2.2010
Total for directors			47,412,000	100,000	-	47,512,000		
Employees	23.7.2001 30.4.2002 5.7.2002 17.7.2003 1.9.2003 18.12.2003 18.12.2003 18.12.2004 14.4.2004 5.5.2004 7.6.2004 13.12.2004 13.12.2004 13.12.2004 13.12.2005 7.4.2005 7.4.2005 10.5.2005 1.6.2005 17.6.2005	B C C C C C C C C C C C C C C C C C C C	600,000 2,880,000 1,000,000 40,000 204,000 148,000 11,026,000 200,000 400,000 400,000 60,000 1,000,000 250,000 - - - - - - - -		300,000 150,000 20,000 2,355,000 2,355,000 - 200,000 - - - - - - - - - - - - -	300,000 2,730,000 1,000,000 20,000 200,000 300,000 200,000 40,000 200,000 200,000 60,000 1,000,000 250,000 150,000 250,000 250,000 200,000 250,000	1.058 3.200 3.350 7.625 8.825 8.685 10.360 12.525 12.950 11.050 11.050 11.300 11.300 11.250 15.350 15.710 16.520 17.750 17.210 17.660 17.200 17.420 17.950 19.200	23.7.2001 - 22.7.2006 30.4.2002 - 29.4.2007 5.7.2002 - 4.7.2007 17.7.2003 - 16.7.2008 19.9.2003 - 31.8.2008 19.9.2003 - 18.9.2008 18.12.2003 - 17.12.2008 1.3.2004 - 28.2.2009 14.4.2004 - 13.4.2009 5.5.2004 - 4.5.2009 7.6.2004 - 6.6.2009 25.6.2004 - 24.6.2009 10.8.2004 - 9.8.2009 18.8.2004 - 17.8.2009 18.8.2004 - 11.0.2009 13.12.2004 - 12.12.2009 17.1.2005 - 6.2.2010 7.4.2005 - 6.2.2010 7.4.2005 - 6.4.2010 10.5.2005 - 9.5.2010 1.6.2005 - 31.5.2010 17.6.2005 - 26.6.2010 27.6.2005 - 26.6.2010
Total for employees			26,643,000	1,445,000	6,761,000	21,327,000		
			74,055,000	1,545,000	6,761,000	68,839,000		
								Percentage to total Company's s in issue at end of the period
Total under Scheme B Total under Scheme C			600,000 73,455,000	_ 1,545,000	300,000 6,461,000	300,000 68,539,000		0.02% 5.04%

74,055,000 1,545,000 6,761,000

68,839,000

5.06%

Notes:

- (1) Scheme adopted on 25th May, 2001 and terminated on 28th March, 2002 ("Scheme B"). Scheme adopted on 28th March, 2002 ("Scheme C").
- (2) The closing prices of the Company's shares immediately before 17th January, 2005, 7th February, 2005, 7th April, 2005, 27th April, 2005, 10th May, 2005, 1st June, 2005, 17th June, 2005, 27th June, 2005, the dates of grant, were HK\$16.35, HK\$17.60, HK\$17.20, HK\$17.80, HK\$17.25, HK\$17.40, HK\$17.90 and HK\$18.70 respectively.
- (3) The weighted average closing prices of the Company's shares immediately before various dates on which the share options were exercised ranged from HK\$16.52 to HK\$19.17.
- (4) No options cancelled during the period.

## Substantial Shareholders' Interests in Shares

As at 30th June, 2005, the interests and short positions of the following persons, other than directors and chief executive of the Company, in the shares, underlying shares and debentures of the Company which have been disclosed to the Company pursuant to Divisions 2 and 3 of Part XV of the SFO have been recorded in the register kept by the Company pursuant to section 336 of the SFO:

Name	Total interests in shares <sup>(1)</sup>	Approximate aggregate percentage of interests
FMR Corp <sup>(2)</sup>	148,719,800	10.943%
J.P. Morgan Chase & Co. <sup>(3)</sup>	149,059,878	10.968%

Notes:

(1) Interests in shares stated above represent long positions.

(2) The capacity of FMR Corp. in holding the 148,719,800 shares was as Investment Manager.

(3) The following is a breakdown of the interests in shares of J.P. Morgan Chase & Co.:

				Approximate percentage of
Name	Remarks	Total interest	interests	
		Direct interests	Deemed interests	
J.P. Morgan Chase & Co.	(a)	_	149,059,878	10.968%
JPMorgan Chase Bank, N.A.	(b)	48,958,923	15,550	3.604%
JF Asset Management (Taiwan) Limited	(b)	5,504,000	-	0.405%
JF Funds Limited	(b)	_	5,504,000	0.405%
JF Asset Management Limited	(b)	90,992,905	5,504,000	7.100%
JF International Management Inc.	(b)	270,000	-	0.020%
J.P. Morgan Fleming Asset Management (Asia) Inc.	(b)	_	100,066,905	7.363%
J.P. Morgan Fleming Asset Management Holdings Inc.	(b)	_	100,085,405	7.364%
J.P. Morgan Fleming Asset Management (UK) Limited	(b)	18,500	-	0.001%
Robert Fleming Asset Management Limited	(b)	_	18,500	0.001%
Robert Fleming Holdings Ltd.	(b)	_	18,500	0.001%
JF Asset Management (Singapore) Limited	(b)	3,300,000	-	0.243%
J.P. Morgan Securities Ltd.	(b)	15,550	-	0.001%
J.P. Morgan Chase International Holdings Limited	(b)	_	15,550	0.001%
J.P. Morgan Chase (UK) Holdings Limited	(b)	_	15,550	0.001%
J.P. Morgan Capital Holdings Limited	(b)	_	15,550	0.001%
J.P. Morgan International Finance Limited	(b)	_	15,550	0.001%
J.P. Morgan International Inc.	(b)	-	15,550	0.001%

#### Remarks:

(a) J.P. Morgan Chase & Co. is listed on the New York Stock Exchange.

The capacity of J.P. Morgan Chase & Co. in holding the 149,059,878 shares was, as to 15,550 shares, as Beneficial Owner, as to 100,085,405 shares, as Investment Manager and, as to 48,958,923 shares, as Custodian.

The 149,059,878 shares included a lending pool of 48,958,923 shares.

(b) JPMorgan Chase Bank, N.A., JF Asset Management (Taiwan) Limited, JF Funds Limited, JF Asset Management Limited, JF International Management Inc., J.P. Morgan Fleming Asset Management (Asia) Inc., J.P. Morgan Fleming Asset Management Holdings Inc., J.P. Morgan Fleming Asset Management (UK) Limited, Robert Fleming Asset Management Limited, Robert Fleming Holdings Ltd., JF Asset Management (Singapore) Limited, J.P. Morgan Securities Ltd., J.P. Morgan Chase International Holdings Limited, J.P. Morgan (UK) Holdings Limited, J.P. Morgan Capital Holdings Limited, J.P. Morgan International Finance Limited and J.P. Morgan International Inc., were all direct or indirect subsidiaries of J.P. Morgan Chase & Co. and by virtue of the SFO, J.P. Morgan Chase & Co. was deemed to be interested in the shares held by these subsidiaries.

Save as disclosed above, no other person was interested in or had a short position in the shares, underlying shares and debentures of the Company which would fall to be disclosed to the Company under Divisions 2 and 3 of Part XV of the SFO as at 30th June, 2005.

## Audit Committee

The Audit Committee is composed of three independent non-executive directors, Mr Joel Arthur Schleicher (Chairman), Mr Christopher Patrick Langley and Mr Manfred Kuhlmann. The Audit Committee has reviewed with management the accounting policies and practices adopted by the Group and discussed internal controls and financial reporting matters, including a review of the unaudited interim financial statements for the six months period ended 30th June, 2005.

### **Corporate Governance**

The Company has complied with the Code on Corporate Governance Practices (the "CG Code") as set out in Appendix 14 of the Listing Rules throughout the six months period ended 30th June, 2005, with deviations from code provision A.4.1 of the CG Code only in respect of the service term of non-executive directors.

Under code provision A.4.1 of the CG Code, non-executive directors should be appointed for a specific term and subject to re-election.

None of the existing non-executive (including independent non-executive) directors of the Company is appointed for a specific term. This constitutes a deviation from code provision A.4.1 of the CG Code. However, all the directors of the Company (executive, non-executive and independent non-executive) are subject to the retirement by rotation at each annual general meeting under 103(A) of the Articles of Association of the Company. As such, the Company considers that sufficient measures have been taken to ensure that the Company's corporate governance practices are no less exacting than those in the CG Code.

## **Remuneration Committee**

A Remuneration Committee has been established in accordance with the requirements of the CG Code. The Remuneration Committee comprises one non-executive director, Mr Vincent Ting Kau Cheung (Chairman) and two independent non-executive directors, Mr Christopher Patrick Langley and Mr Manfred Kuhlmann.

## Model Code for Securities Transactions by Directors

The Company has adopted the Model Code for Securities Transactions by directors as set out in Appendix 10 to the Listing Rules as its own code of conduct regarding securities transactions by the directors of the Company (the "Code"). Having made specific enquiry of the directors of the Company, all the directors confirmed that they had compiled with the required standards as set out in the Code during the six months period ended 30th June, 2005.

## **Arrangements to Purchase Shares or Debentures**

Other than as disclosed above, at no time during the period was the Company, or any of its subsidiaries, a party to any arrangements to enable the directors of the Company to acquire benefits by means of the acquisition of shares in, or debentures of, the Company or any other body corporate and neither the directors or the chief executive, nor any of their spouses or children under the age of 18, had any right to subscribe for the securities of the Company, or had exercised any such right.

## **Directors' Interests in Contracts of Significance**

No contract of significance, to which the Company, or any of its subsidiaries, was a party and in which a director of the Company had a material interest, whether directly or indirectly, subsisted at the end of the period or at any time during the period.

## Purchase, Sales or Redemption of Shares

There has been no purchase, sale or redemption of shares of the Company by the Company or any of its subsidiaries during the period.

By Order of the Board Horst Julius Pudwill Chairman and Chief Executive Officer

Hong Kong 18th August, 2005

## corporate information

## **Board of Directors**

#### **Group Executive Directors**

Mr Horst Julius Pudwill Chairman and Chief Executive Officer

Mr Roy Chi Ping Chung, JP Group Managing Director

Mr Patrick Kin Wah Chan Mr Frank Chi Chung Chan

#### **Non-executive Directors**

Dr Akio Urakami Mr Vincent Ting Kau Cheung

#### **Independent Non-executive Directors**

Mr Joel Arthur Schleicher Mr Christopher Patrick Langley Mr Manfred Kuhlmann

## **Financial Calendar 2005**

30th June:Six months interim period end18th August:Announcement of 2005 interim results9th September:Last day to register for 2005 interim dividend12th-16th September:Book closure period for interim dividend30th September:Interim dividend payment31st December:Financial year end

## **Investor Relations Contact**

Investor Relations and Communications Techtronic Industries Co. Ltd. 24/F., CDW Building 388 Castle Peak Road Tsuen Wan, N.T. Hong Kong email: ir@tti.com.hk

## Website

www.ttigroup.com

Earning results, annual/interim reports are available online

## **Listing Information**

The Stock Exchange of Hong Kong Limited Ordinary Shares (code: 669) Zero Coupon Convertible Bonds 2009 (code: 2591) ADR Level 1 Programme (code: TTNDY)

## Share Registrar and Transfers Office

Secretaries Limited G/F, Bank of East Asia Harbour View Centre 56 Gloucester Road, Wanchai Hong Kong Tel: (852) 2980 1888 Fax: (852) 2861 0285

## **ADR Depositary**

The Bank of New York

## **Principal Bankers**

The Hongkong and Shanghai Banking Corporation Limited Citibank N.A. Standard Chartered Bank Wachovia Bank, N.A. Commerzbank A.G.

## **Solicitors**

Vincent T K Cheung Yap & Co

## **Auditors**

Deloitte Touche Tohmatsu

## **Company Secretary**

Mr Frank Chi Chung Chan

## **Trademarks**

All trademarks are registered trademarks of their respective owners.

The use of the trademark RYOBI® is pursuant to a license granted by Ryobi Limited.

RIDGID<sup>®</sup> is a registered trademark of Ridgid, Inc., part of Emerson Professional Tools, a business of St. Louis-based Emerson (NYSE: EMR). The orange color used on these products and the combination of orange and grey are trademarks for RIDGID<sup>®</sup> brand power tools.

## Asia

## Hong Kong

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Gimelli Laboratories Co. Ltd. T (852) 2413 3923 F (852) 2498 8264

Solar Wide Industrial Ltd. T (852) 2480 0888 F (852) 2480 1320 www.solarwide.com.hk

Techtronic Appliances (Hong Kong) Ltd. T (852) 2402 6888 F (852) 3118 1776

18/F, CDW Building 388 Castle Peak Road Tsuen Wan, N.T.

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Techtronic Appliances Assembly Factory 1 T (86-769) 558 0962 F (86-769) 558 7962

Homelite Asia (Dongguan) Co. Ltd. T (86-769) 575 8001 F (86-769) 598 6286

Shang Tun Village San Tun Management Zone Hou Jie Town, Dongguan City Guang Dong Province, 523941

Techtronic Appliances Assembly Factory 2 San Tun Management Zone Hou Jie Town, Dongguan City Guang Dong Province 523941 T (86-769) 558 4125 F (86-769) 558 4135

Gimelli Laboratories Assembly Factory Solar Wide Assembly Factory Heng Xing Industrial Zone No.38, Xia Shi Jia Road, Jiang Shi Village Road Gong Ming Town, Bao An County Shenzhen 518106 T (86-755) 2773 0588 F (86-755) 2773 0433

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## **North America**

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## USA

Homelite Consumer Products, Inc. www.homelite.com

Techtronic Industries North America, Inc. www.ryobitools.com

1428 Pearman Dairy Road Anderson, South Carolina 29625 T (1-864) 226 6511 F (1-864) 261 9435

OWT Industries, Inc. 255 Pumpkintown Hwy. Pickens, South Carolina 29671 T (1-864) 226 6511 F (1-864) 261 9435

Royal Appliance Mfg. Co. 7005 Cochran Road Glenwillow, Ohio 44139 T (1-440) 996 2000 F (1-440) 996 2027 www.royalappliance.com

Milwaukee Electric Tool Corporation 13135 W. Lisbon Road Brookfield, WI 53005 T (1-262) 781 3600 F (1-262) 783 8555 www.milwaukeetool.com

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Royal Appliance International GmbH T (49-2103) 200710 F (49-2103) 200777 www.dirtdevil.de

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A & M Electric Tools GmbH Max-Eyth-Str. 10 D-71364 Winnenden T (49-7195) 120 F (49-7195) 12666 www.aeg-pt.com DreBo Werkzeugfabrik GmbH Ulrichstr. 22 88361 Altshausen T (49-7584) 29000 F (49-7584 ) 290019 www.drebo.de

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#### Vax Ltd.

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